

<b>ID</b>	<b>CPU01</b>
<b>STATE ID</b>	ITEM 1-ISU
<b>Description</b>	COMPACT STANDARD CAB PICKUP: 4,500 lb. GVWR minimum, 6-foot Straight Side Body, Minimum 2.3L Engine, Automatic Transmission
<b>Estimated Quantity</b>	2
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Iowa State University, Ames.

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
					Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>						
1 Wheelbase: 109 inches.					112	\$0.00
2 Engine: 2.3L minimum.					99U V6	\$0.00
3					STD	\$0.00
4 Charging system minimums: 95 amp. alternator, 525 CCA battery.						
5 Air conditioning w/all required options.					STD	\$0.00
6 Power steering.					STD	\$0.00
7 Power 4-wheel anti-lock brakes.					STD	\$0.00
8 Gauges: minimum engine coolant temperature gauge. If a full gauge package (oil pressure, coolant temperature, voltmeter) is available, it must be provided.					STD	\$0.00
9 Tilt steering column, Automatic speed control.					52N	\$0.00
10 Air bags, driver and passenger.					STD	\$0.00
11 Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. Split bench seat w/cloth upholstery.					21V RF carpet with rubber floor mats	\$0.00
12 Mirrors: standard exterior; interior day/night.					STD	\$0.00
13 Power point or cigar lighter.					STD	\$0.00
14 Radio, AM FM CD w/internal clock.					STD	\$0.00
15 Rear axle, anti-spin differential.					XAB LIMITED SLIP 672 PAYLOAD PACKAGE	\$0.00
16 Wipers, intermittent.					STD	\$0.00
17 Daytime running lights.					61R	\$0.00
18 Fuel tank(s), highest capacity available.					STD	\$0.00
19 Rear step bumper.					STD	\$0.00
20 Tires, all-season radials. Spare tire mounted under body.					STD	\$0.00
21 Gross payload capacity minimum 1,150 lbs.					1400#	\$0.00
22 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line					44D	\$0.00
23 Required Options (Pricing required for a complete Bid)						
24 N/A					DELIVERY TO AMES	\$30.00
25 Options which may be required						
26 N/A						
27						
28 Vehicle Make:						FORD
29 Vehicle Model:						RANGER
30 Vehicle Model Code:						R10
31 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:						0.00%
32 American Made (Yes/No):						Yes
33 Exact Model Designation and Equipment Package:						867A
34						
35 EPA Highway (MPG):						
36						
37 Base Price:						\$16,333.00
38 Required Option Price:						\$30.00
39 Fleet Incentive Discount:						\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
40 Government Discount:						(\$5,000.00)
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
Other Discounts:						(\$12.00)
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
Final Price:						\$11,351.00